

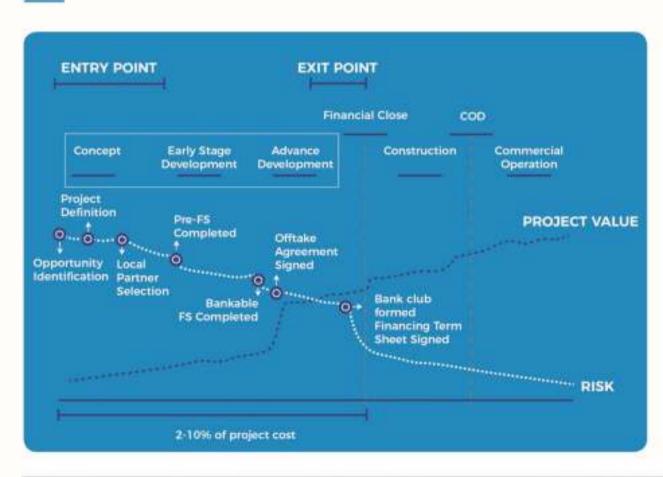




## Sector Coverage



#### What We Do



### We seek projects that:

- · Reduce poverty and provide social benefit
- · Complement, not compete, with the private sector
- · Are commercially viable

#### **Our Mandate**



Aim to stimulate greater private sector investment in infrastructure by providing development capital and expertise



Seek partners committed to the highest project development standards



Fund early stage, high-risk infrastructure development activities by taking an equity stake in projects



Aboitiz

Seek projects where we add significant value through our technical commercial, financial and sell-side expertise

# Infunde Leadership

#### **DEVELOPMENT EXPERTISE**



#### DEVELOPMENT FUNDING

- · Experience in all infrastructure sectors
- Infunde developers have successfully raised and/or supported US\$100 billion of project finance debt. Team members have project finance lending and advisory experience in Southeast Asia
- Negotiated more than US\$10 billion of completed Engineering, Procurement and Construction (EPC) contracts

 Team experience with international firms such as Poyry, WorleyParsons, R.W. Beck, GDF Suez, Coastal Power, Bechtel and

ACCESS TO DEBT

 Successfully signed Power Purchase Agreement (PPAs) with all national utilities in the region, including Electricity of Vietnam (EVN), Electricite Du Cambodge (EDC), Perusahaan Listrik Negara (PLN), Electricity Generating Authority of Thailand (EGAT), Meralco and the Provincial Electricity Authority of Thailand (PEA)

# **Regional Locations**

Local Offices



# Exclusive InfraCo Asia Developer



Infunde Development is responsible, on behalf of InfraCo Asia for project origination, pre-financial close project development, EPC management and financial structuring activities in Southeast Asia, excluding Myanmar.

InfraCo Asia is part of the Private Infrastructure Development Group (PIDG), a coalition of donors mobilizing private sector investment to assist developing countries attain infrastructure vital to boosting their economic growth and combating poverty.





# **Funding Sources**

InfraCo Asia is funded by three members of PIDG - The Australian Department of Foreign Affairs and Trade (DFAT), the Swiss State Secretariat for Economic Affairs (SECO) and the UK Department for International Development (UKAid).







# **Our Capabilities**

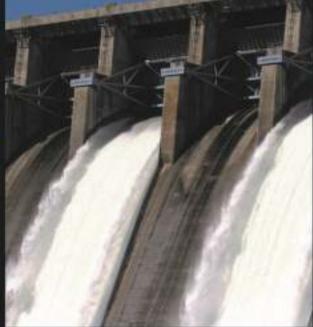
- Origination of new opportunities
- · Business plan development
- Screening and due diligence
- · Debt and equity structuring
- · Financial modelling
- · Revenue model negotiations
- Tax and accounting management
- · SPV structuring, establishment and maintenance
- Technical assessment, due diligence and design
- EPC negotiation and contractor management
- Power purchase agreement and tariff structuring
- Environmental and social safeguards











#### Contact Us

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